

Team Cherriots Customer Education Campaign

Best Marketing and Communications Educational Initiative (Non-Covid-19)



Overview

Cherriots staff members were noticing more and more riders with what we might call "etiquette" issues, and we needed to address these with a customer education campaign. We wanted to remind our riders that it takes a team effort to provide the service that we do while keeping it efficient, safe, and enjoyable. Not only do Cherriots staff work together as a team, but our riders play a part as well. A cross-divisional effort was put forth to determine specific messages that needed the most reinforcement. The end result was "Team Cherriots," a three phase campaign that spanned nearly a year, featuring original illustrations and designs all created in-house by the Cherriots Marketing Department. We introduced colorful illustrated characters to keep the messaging from feeling heavy-handed or punitive. We utilized a variety of channels from printed media, digital platforms, and in-person outreach events. In addition to providing messaging to reinforce areas where riders can make a difference, we also provided branded promotional items that could serve as tools for riders to use when practicing some of the behaviors that we were encouraging. We experienced an extremely positive response to the campaign across varying demographics. The response actually has encouraged us to continue using the characters for future marketing efforts.

Efficiency, safety, and courtesy

The campaign focused messaging on three areas of need over the course of three different phases.



Efficiency | Ways to help improve efficiency and keep buses on time



Safety | Ways to stay safe on the bus and at transit centers



Courtesy | Ways to be courteous and ensure everyone enjoys the ride



It takes teamwork to be on time Ways to help improve efficiency and keep buses on time



Ready to ride?



Please have your fare or pass ready and your belongings gathered before the bus arrives.

¿Listo para viajar? Por favor, tenga su tarifa o pase listo y sus pertenencias recogidas antes de que el autobús llegue.





It takes teamwork to be on time

Ways to help improve efficiency and keep buses on time



Please make yourself visible to the driver and make it clear if you want the bus.

¡No se esconda de nosotros!

Por favor, esté visible para el chofer y deje claro si desea el autobús.

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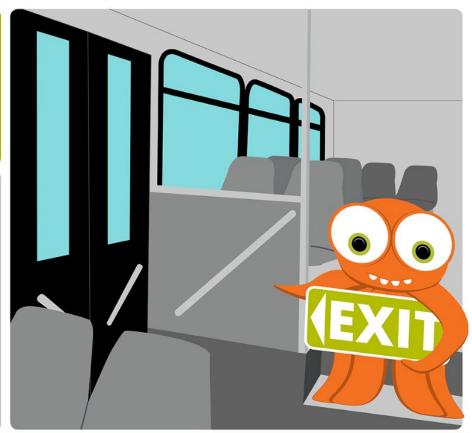
It takes teamwork to be on time

Ways to help improve efficiency and keep buses on time



Please keep the aisle clear and exit through the rear door when possible.

¡Vaya con la corriente! Por favor, mantenga el pasillo despejado y salga por la puerta trasera cuando sea posible.





It takes teamwork to be on time

Ways to help improve efficiency and keep buses on time



Please keep priority seating open for seniors and people with disabilities.

¡Guarde el asiento! Por favor, mantenga los asientos de prioridad libres para personas mayores y personas con discapacidades.



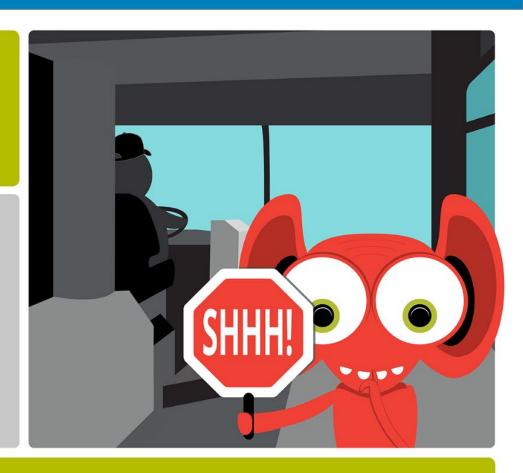


It takes teamwork to be on time Ways to help improve efficiency and keep buses on time



Please wait until the bus is stopped to ask the driver questions so they can focus on driving.

¿Puede esperar? Por favor, espere hasta que el autobús se detenga para hacer preguntas al chofer para que pueda concentrarse en conducir.





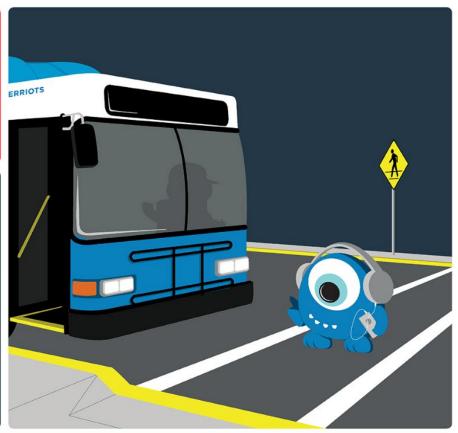
It takes teamwork to stay safe

Ways to stay safe on the bus and at transit centers



Please use crosswalks at the transit centers and on the streets.

¡Camine por aquí! Por favor, utilice las pasarelas peatonales en los centros de tránsito y en las calles.





It takes teamwork to stay safe

Ways to stay safe on the bus and at transit centers



Please alert the driver that you are getting your bike and exit through the front door.

¡Infórmenos antes de salir! Por favor, avísele al chofer que llevará su bicicleta y salga por la puerta principal.



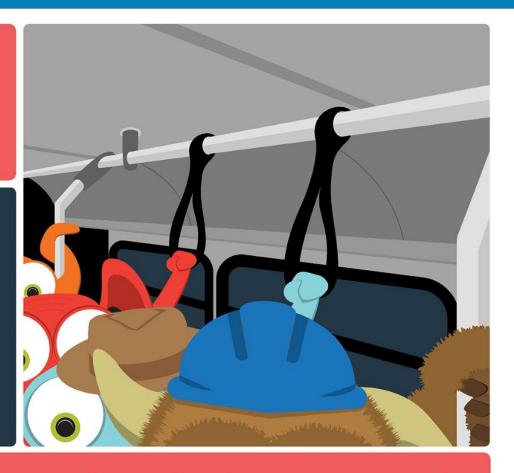


It takes teamwork to stay safeWays to stay safe on the bus and at transit centers



Please hold on when no seats are available.

¡Sujétese! Por favor, sujétese cuando no haya asientos disponibles.





It takes teamwork to stay safe

Ways to stay safe on the bus and at transit centers



Please don't chase after, run alongside, or attempt to stop a bus once it leaves a stop.

¡Déjelo ir! Por favor, no persiga, corra al lado, o trate de detener un autobús una vez que deja una parada.





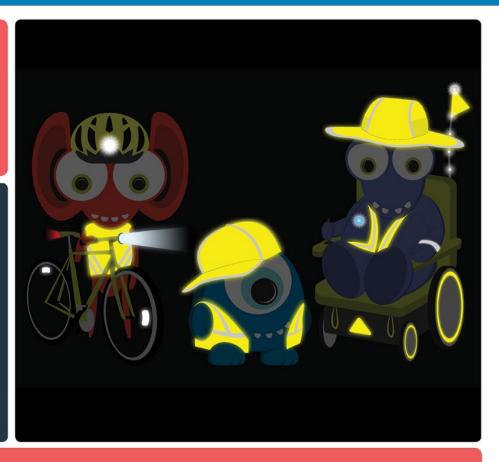
It takes teamwork to stay safe

Ways to stay safe on the bus and at transit centers



Please wear reflective clothing and use lights to be seen in the dark.

¡Si lo ven, estará a salvo! Por favor, use ropa reflectante y utilice luces para que lo vean en la oscuridad.





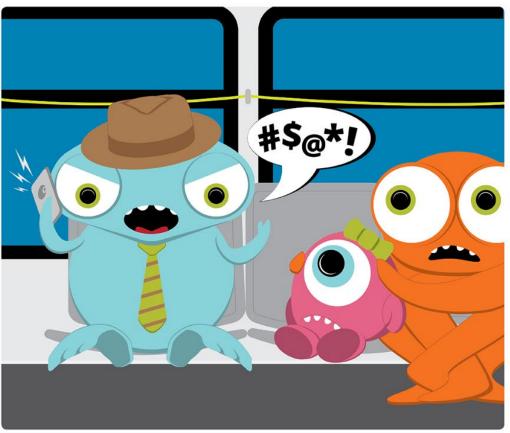
It takes teamwork to enjoy the ride

Ways to be courteous and ensure everyone enjoys the ride



Please be courteous to your fellow riders and use appropriate language.

¡Respete el viaje! Por favor, sea cortés con sus compañeros pasajeros y utilice lenguaje apropiado.





It takes teamwork to enjoy the ride

Ways to be courteous and ensure everyone enjoys the ride



Eating is prohibited on the bus and drinks must be in hard-sided, spill-proof containers.

¡Manténgalo limpio! Comer está prohibido en el autobús y las bebidas deben estar en recipientes rígidos, a prueba de derrames.





It takes teamwork to enjoy the ride Ways to be courteous and ensure everyone enjoys the ride



Smoking and vaping are prohibited on the buses and on Cherriots property.

¡Comparte el aire! Está prohibido fumar y usar cigarrillos electrónicos en los autobuses y en la propiedad de Cherriots.





It takes teamwork to enjoy the ride

Ways to be courteous and ensure everyone enjoys the ride



Animals must be in an approved pet carrier unless they are service animals.

¡Manténgalos encerrados! Los animales deben estar en un portador de mascotas aprobado, a menos que sean animales de servicio.





It takes teamwork to enjoy the ride

Ways to be courteous and ensure everyone enjoys the ride



Earbuds or headphones must be used with electronic devices.

¡El sonido se desplaza! Se requiere usar los audífonos con aparatos electrónicos.





We utilized a variety of channels from digital platforms, printed media, and in-person outreach events.

Cherriots.org/teamwork



Public transportation takes **teamwork**, from our staff and from you, our riders. Working together as a team helps ensure we can provide efficient, safe, and enjoyable transportation for everyone.

In the coming year, please be on the lookout for this fun cast of characters. They will be popping up on buses, at transit centers, on social media, on our website, and more to share helpful tips on how you can make a difference as a member of **Team Cherriots**.

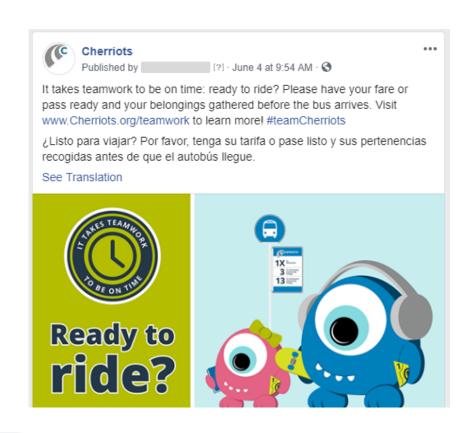




We utilized a variety of channels from digital platforms, printed media, and in-person outreach events.

Social Media posts







Morgan Marie I absolutely love the new mascots! They remind me of a monster project I did for a high school graphics class

Like · Reply · Message · 4w











Brenda Price Love this idea for teaching & reminding us about properly using your services! I do want to add, I don't hear very well.



We utilized a variety of channels from printed media, digital platforms, and in-person outreach events.

Header cards, ad frame inserts, and take ones









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Monitor ads and sandwich boards







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Outreach events









Promotional items

We gave away thousands of items that supported desired behaviors from messages in the campaign.

Reusable shopping bag:

Helping riders to keep their possessions collected and ready to board

Smartphone wallet:

Helping riders keep their bus pass or fare readily available

Reflective slap bracelet:

Helping riders to be visible and safe in low light conditions

Magnetic blinky light:

Helping riders to be visible and safe in low light conditions

Spill proof water bottle:

Helping riders keep their beverages from spilling

Retractable earbuds:

Helping riders keep their music to themselves





Cherriots.org/teamwork

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