

N Line Opening: Bringing Rail North

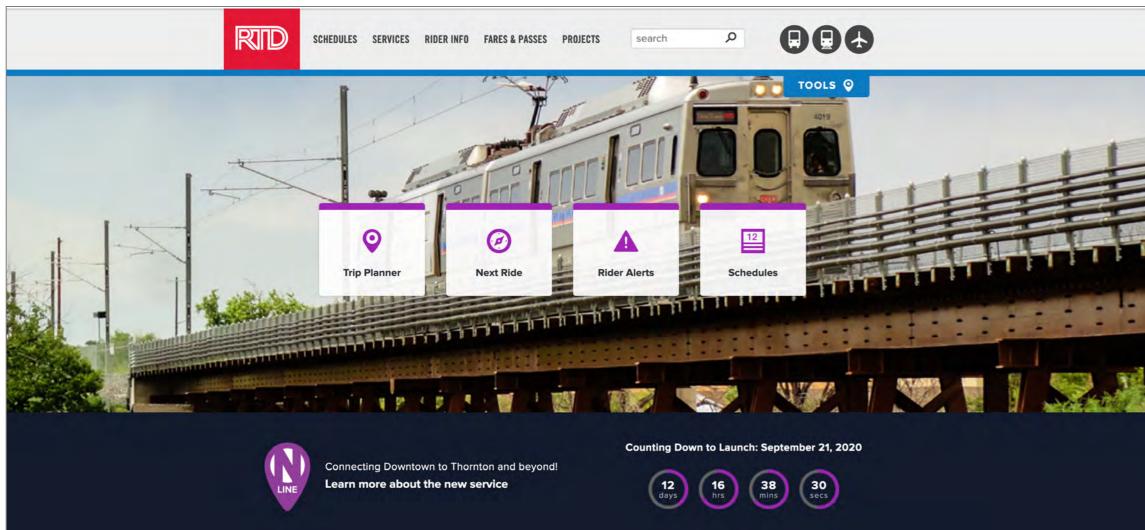
3G: Best Marketing and Communications Educational Initiative Comprehensive Campaign

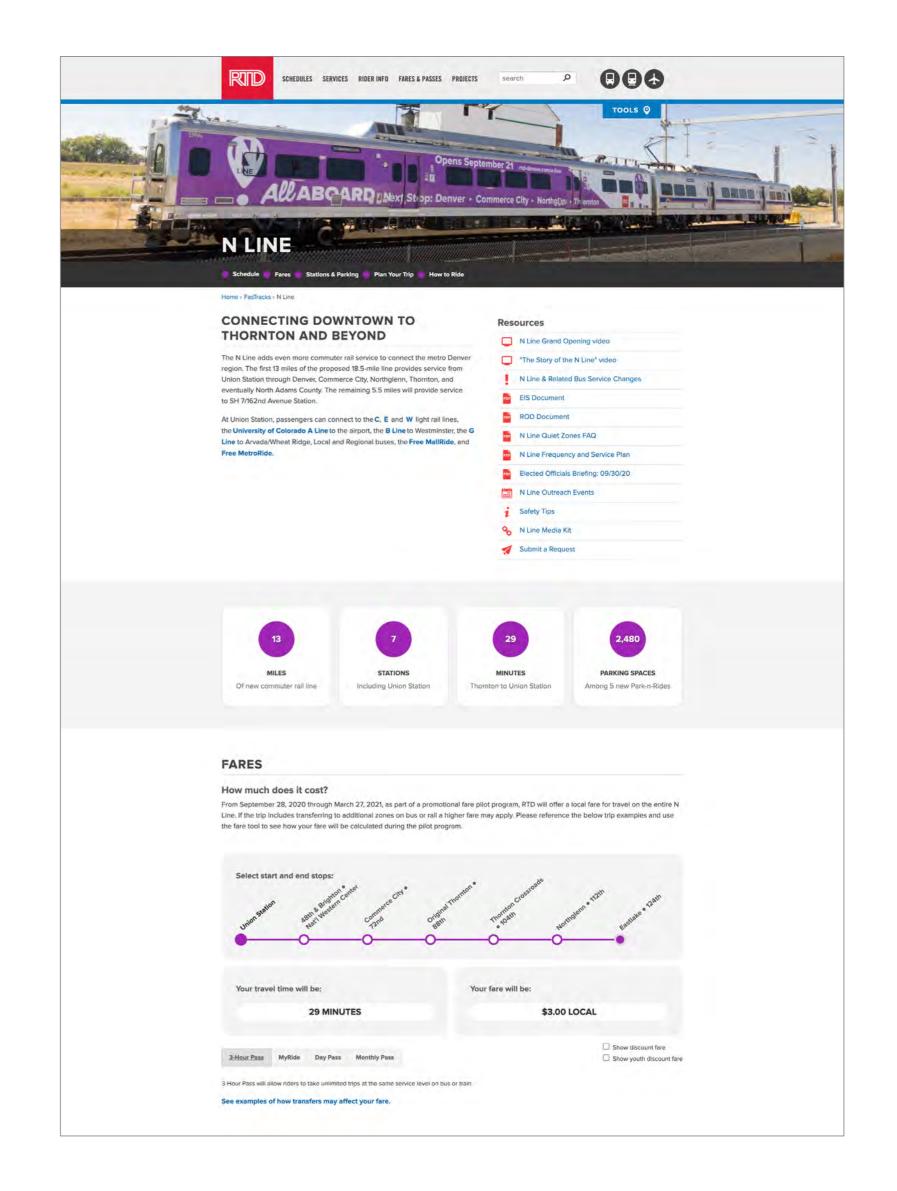
The opening of RTD's new N Line to the north region on September 21 celebrated community and the possibility of making new connections at a moment in time when neighbors felt worlds apart. For high impact and visibility, we focused on digital media, broadcast and outdoor, and on-vehicle installations, layered across an accelerated four-week campaign.



RTD Website Presence

RTD's home page was revamped to boost visibility of the countdown to the N Line opening. The N Line landing page garnered 42,085 unique visits during the campaign and provided customers with interactive tools to plan their trips and understand fare structure.

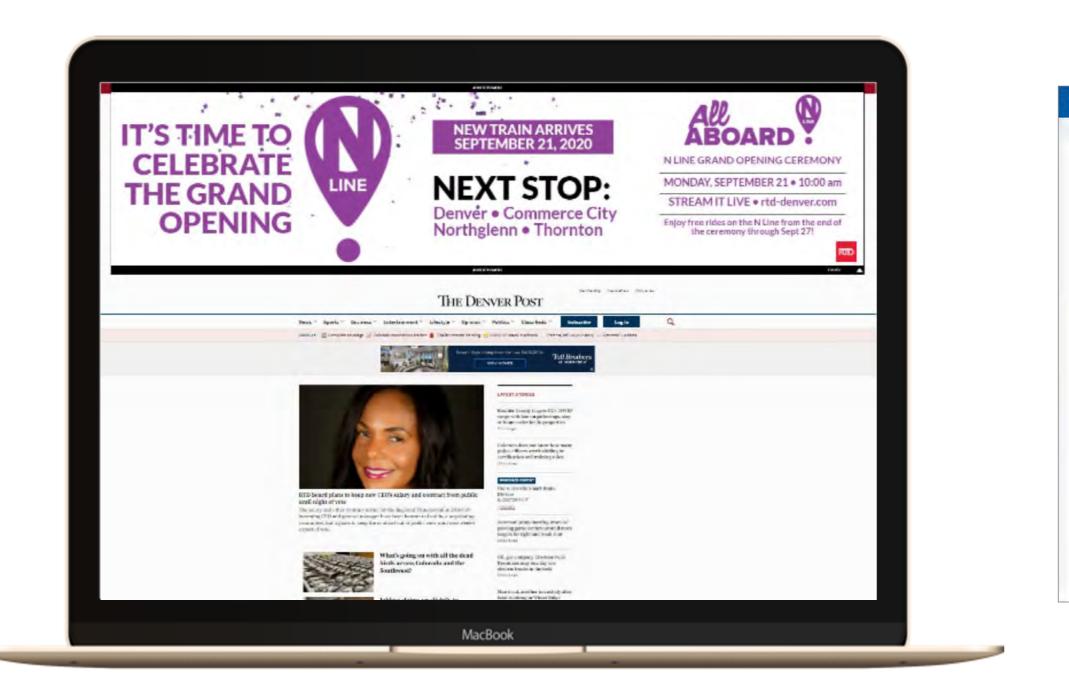


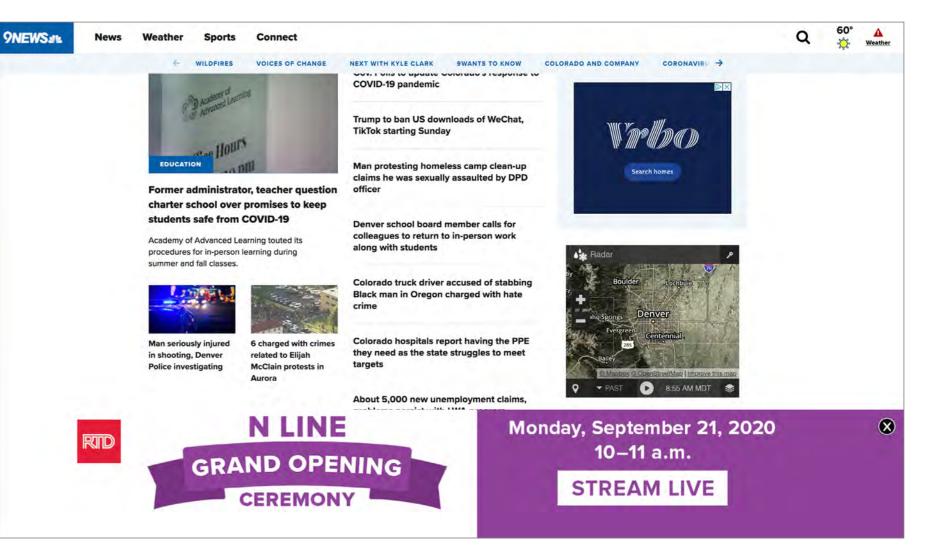




Digital Display Advertising

The digital display campaign drove traffic to our N Line landing page via local news, entertainment, and lifestyle sites sites throughout the region. In addition to creating awareness and educating the public about the N Line, advertising pivoted in the last weeks leading up to the campaign to advertise the grand opening livestream when it was clear we were holding a virtual event.

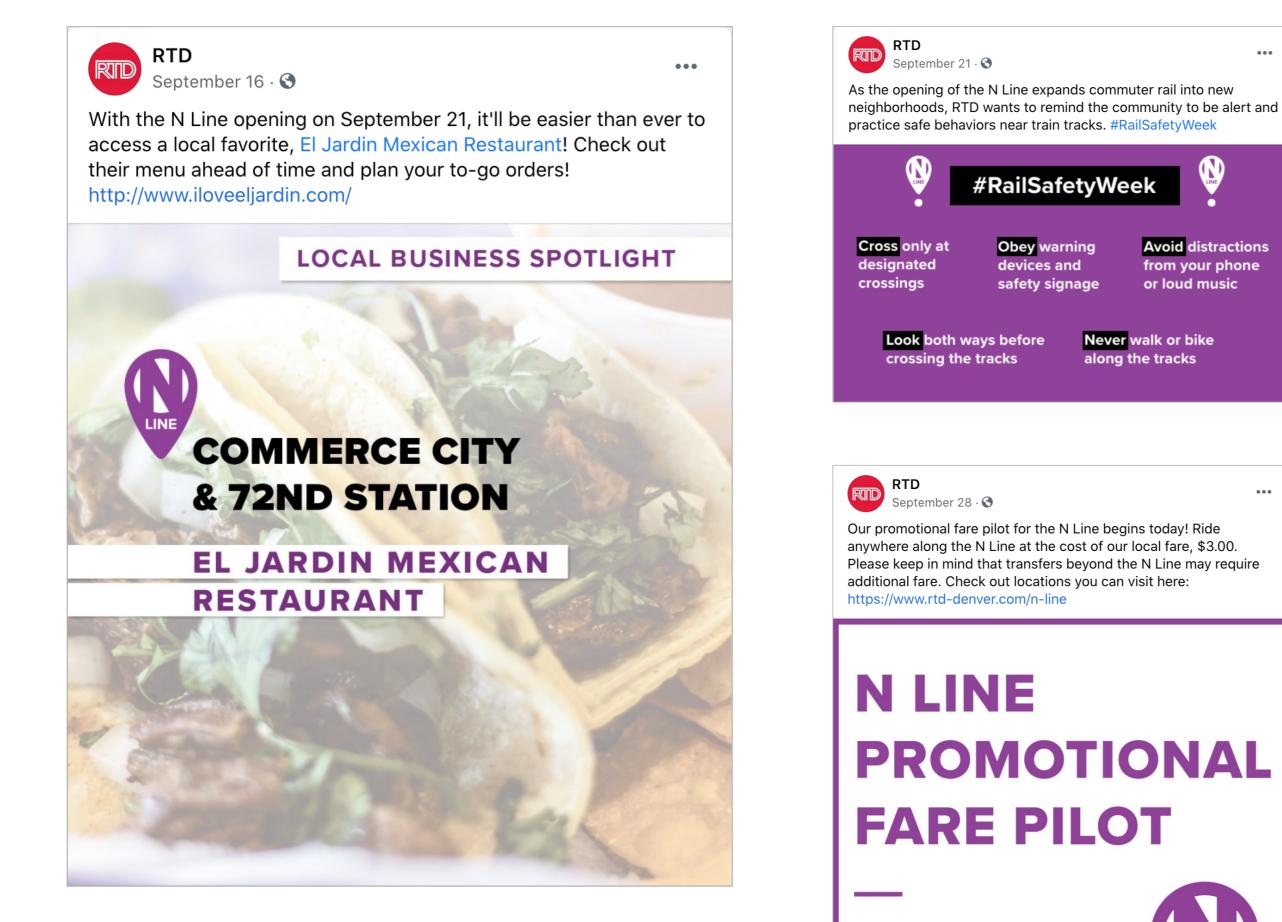






Social Media

By highlighting businesses along the route, safety requirements, promotional fares, and free rides. Overall, this campaign garnered 3,557,640 digital impressions across social media, digital display, and organic outreach.



Ride the entire N Line for a local fare!

Sept 28, 2020 -March 27, 2021



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Avoid distractions from your phone or loud music

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RTD RID September 24 · 🔇

Don't miss out! Ride the new N Line for free this week only. Check the N Line schedule before you ride: https://www.rtddenver.com/app/route/N/schedule

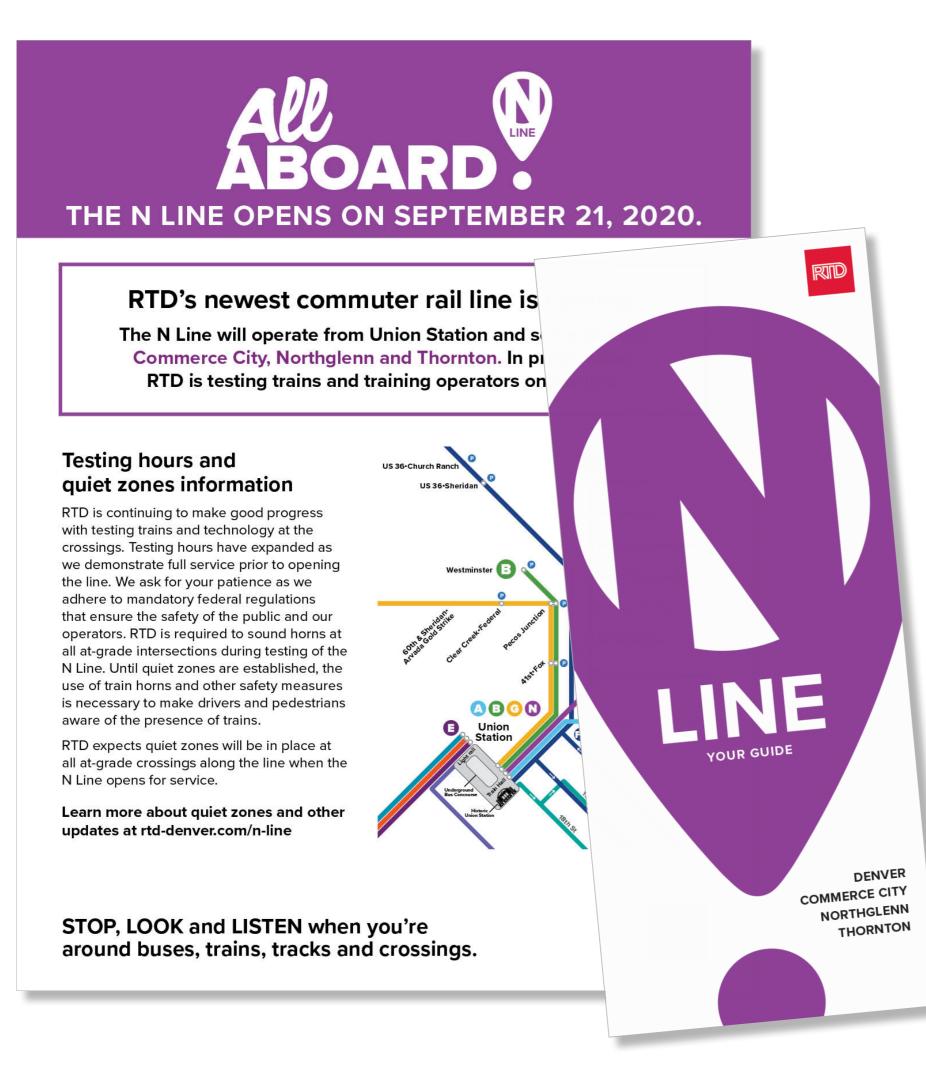


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Print Collateral

Some print materials were handed out through limited and socially-distanced outreach at major system stations, but they were primarily distributed digitally to local businesses and community partners. Providing these tools to partner agencies and community leaders helped to extend our reach in a year with few and far between in-person outreach events.







Connecting Downtown to Thornton and Beyond

The N Line adds even more commuter rail service to connect the metro Denver region. The first 13 miles of the proposed 18.5-mile line will provide service from Union Station through Denver, Commerce City, Northglenn, Thornton, and eventually North Adams County. Construction on the remaining 5.5 miles will begin in the future as funding becomes available.

At Union Station, passengers can connect to the C, E and W light rail lines, the University of Colorado A Line to the airport, the B Line to Westminster, the G Line to Arvada/Wheat Ridge, Local and Regional buses, the Free MallRide, and Free MetroRide.

N Line frequency

RTD reduced service on bus and rail across the District during COVID-19. This includes changing N Line service to 30-minute frequencies during all service hours. For more information on N Line service changes visit rtd-denver.com/service-changes.



MILES

miles of new

commuter rail

29

MINUTES

from Thornton to

Union Station

STATIONS

including Union Station

PARKING SPACES

among 5 new

Park-n-Rides



I Thornton • 88th elby Rd, Thornton 80229 50 spaces acks | 12 lockers 19 bus routes: 80, 88L, 92



Print Advertising

Full page ads in local and community newspapers focused on the N Line's stations, free rides and the opening event livestream and reached over 250,000 people.



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ochal notions.

s in advocate

Eastlake • 124th 0

Northglenn • 112th

Thornton Crossroads • 104th

Original Thornton • 88th

Commerce City • 72nd

48th & Brighton • National Western Center

Union Station

Find out more at rtd-denver.com/n-line

All Aboard

The time has arrived. Celebrate the opening of the N Line, RTD's newest commuter rail train. Come out and join us or catch the excitement via live stream.

N LINE GRAND OPENING CEREMONY

MONDAY, SEPTEMBER 21 10:00 am

Eastlake • 124th Station or stream at rtd-denver.com

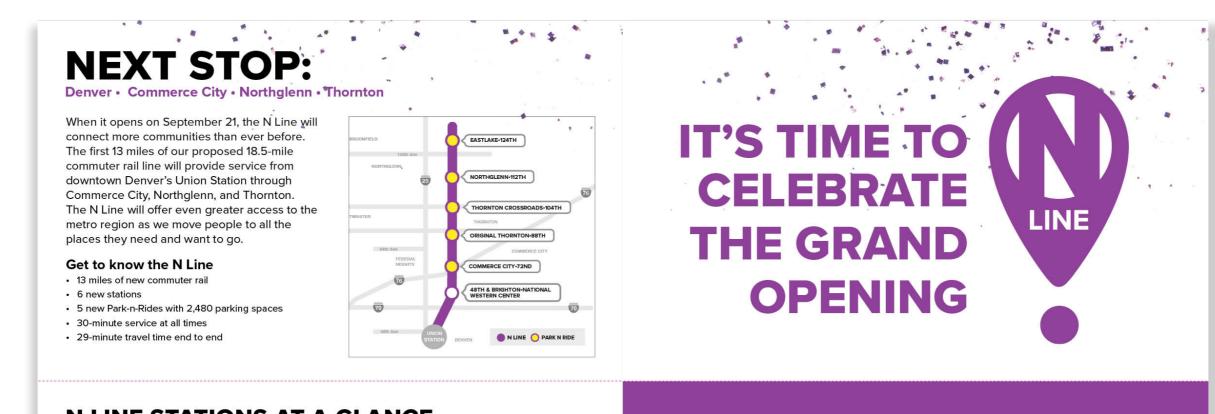
Enjoy free rides on the N Line from the end of the ceremony until Sept 28!

RID

RID

Direct Mail

The direct mail campaign targeted homes within a two-mile radius of the new N Line station locations and reached 40,000 households.



N LINE STATIONS AT A GLANCE

UNION STATION

- 1700 Wewatta Street Denver, CO 80202
- Car parking: None • Connecting rail lines: A, B, C,
- E, G, W Connecting bus routes: Free
- MallRide, Free MetroRide, Local and Regional buses

48TH & BRIGHTON •

- NATIONAL WESTERN CENTER Car parking: 550 spaces 4903 N. Brighton Boulevard
- Denver, CO 80216 Car parking: None
- Bike parking: 6 lockers/6 racks
- Connecting bus route: 48

COMMERCE CITY • 72ND

- 3838 E. 72nd Avenue Commerce City, CO 80022
- Car parking: 330 spaces
- Bike parking: 10 lockers/8 racks

· Connecting bus routes: 41L, 49, 72, 88, 88L

- ORIGINAL THORNTON 88TH EASTLAKE 124TH • 8989 Welby Road
- Thornton, CO 80229
- Bike parking: 12 lockers/6 racks

Connecting bus routes: 80, 88L, 92

THORNTON CROSSROADS • 104TH

- 10375 Colorado Boulevard Thornton, CO 80229
- Car parking: 880 spaces
- Bike parking: 10 lockers/10 racks
- · Connecting bus routes: 93L, 104, 104L, Thornton FlexRide

NORTHGLENN • 112TH

12500 Claude Court

Thornton, CO 80241

• Car parking: 410 spaces • Bike parking: 10 lockers/5 racks

· Connecting bus routes: 120,

120L, 128, Thornton FlexRide

- 11355 York Street Northglenn, CO 80233
- Car parking: 310 spaces
- Bike parking: 12 lockers/8 racks · Connecting bus routes: 12, 112,

Thornton FlexRide

NEW TRAIN ARRIVES SEPTEMBER 21, 2020

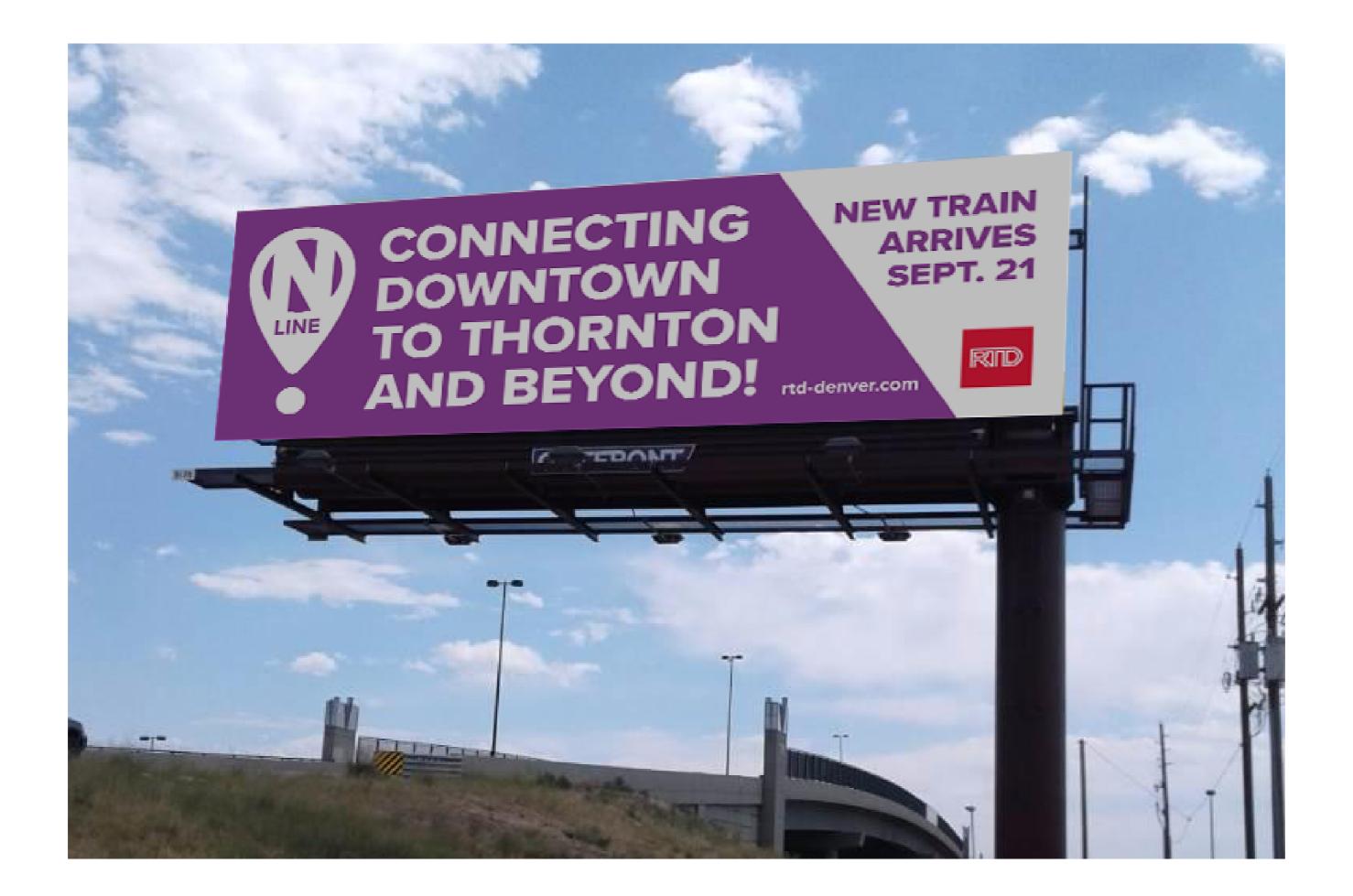
STREAM THE GRAND OPENING CEREMONY MONDAY, SEPTEMBER 21, 2020 10:00 AM **RTD-DENVER.COM/N-LINE**





Outdoor Media

Billboards along the I-25 corridor north to Thornton announced the N Line's arrival and generated 5,535,585 out-of-home views.





On-Vehicle Advertising

The purple wrapped trains were eye-catching as they zipped around the region, generating another 15,621,876 impressions over the month-long campaign.





On-Vehicle Advertising

Bus exteriors and on-board transfluxes helped expand on-vehicle advertis-ing reach to 33,434,832 total impressions.



Transflux





Promotional Items

Due to the pandemic, we held restricted media and ribbon-cutting events. Promotional items served as memorabilia to those present while brochures and ambassador booklets helped with community outreach and education.





Grand Opening Event

Typically our grand openings host thousands of people. This year, the socially-distanced, invitation-only event was carefully branded to maximize visibility during the livestream which gained 1,700 live views and another 400 over the first 24 hours.

