

# APTA 2017 AdWheel Awards

Category 2: Best Marketing and Communications Educational Effort

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# **Online Application**

#### **APTA 2017 AdWheel Awards**

Category 2: Best Marketing and Communications Educational Effort Special Event: I 🎔 Transit Week

#### Background & Target Audience

**I • Transit** is a week-long celebration of all things public transit. Customers, partners and TransLink contribute to the initiative.

Building on the transit, sustainable & active transportation skills taught through TransLink's TravelSmart for Schools Program the target audience for this year's campaign was students, Grades K-12.

This campaign aimed to get youth excited and use transit, provide teachers a week to take their classes on field trips free of transit fare and to enhance positive perceptions and understanding of public transit.

### Situation & Challenges

For many years, TransLink supported annual transit promotion campaigns for both **I • Transit** and iWalk. To better resolve the overlap of the two campaigns, TransLink concentrated promotion to **I • Transit Week** to better align with TransLink mission & values, to remove competition & distractions and scale up the campaign activities in house.

The typical audience for **I • Transit** is supportive of public transit. However, a failed 2015 plebiscite to secure transportation funding made it evident that many no votes were non-transit users. Now that TransLink has moved from relative austerity in funding to securing future funding, TransLink aims to capitalize on this new-found positivity towards public transit and focus on future riders.

## Strategy & Objective

The I • Transit campaign offered a week of free bus travel to grades K-12 and 2 contests where classes could win day passes for field trips and VIP Transit Camps. Contest submissions were centered on the theme "Beyond – the future of transit in Metro Vancouver".

#### **Objectives include:**

- Encourage and empower students to walk, cycle and take transit to school to increase physical activity, protect the environment and reduce single occupied vehicle trips
- Educate and develop transit skills to students and teachers using the transit system
- Strengthen and foster new relationships with government, school districts, schools and parents
- Improve TransLink brand and reputation

#### Participation was achieved through:

- digital & social media
- partnerships
- direct mail
- class workshops

#### Results, Impact & Measurement

We were overwhelmed by the quality and number of contest entries. Our goal was 50 and we received over 100! Online, we aimed to receive 100 uses of the #ILoveTransit hashtag and generated over 300 with nearly a 100% positive sentiment.

The contest has also generated strong demand for TransLink's TravelSmart for Schools program, and is currently seeing a 40% increase in bookings and delivery year over year.

Through our focus on youth in schools and the strategic partnerships with school districts, schools, partners & parents, we were able to increase the awareness about public transit and engage our younger/future riders.

### Submission Reasoning

**I •• Transit 2017** campaign created a future focused campaign that educated, engaged and inspired youth, partners and the public into using and thinking about public transit.

This campaign has created new and younger audiences which we'll continue to grow.

Success was achieved through collaborated internal efforts with Marketing, Government Relations, Outreach / TDM, Operations and Social Media teams working together.

I ♥ Transit 2017 removed barriers to taking transit, enhanced transit skills and improved relationships with partners and the public.

Working collaboratively with our Government partners, we were able to amplify messaging about the need for public transit and increase awareness about what we love and want more of in terms of transit and transportation options.

## Print Campaign

School Poster



# I 🕈 TRANSIT

October 2-6, 2017

# Beyond

I Love Transit Week is back! Our theme this year is 'Beyond'. Unleash your inner explorer and take learning beyond the classroom. We've got three amazing opportunities lined up for your class:



#### K-12 Students Ride the Bus for Free!

Take learning beyond the classroom with FREE bus rides for K-12 students from October 2-6, 2017. Note: SkyTrain, SeaBus and West Coast Express travel are not included. Regular fares apply to adults accompanying students on the system.

Beat the rush!

Plan the transit portion of your trip during "off-peak" hours - between 9:30 a.m. & 2:30 p.m.



#### I Love Transit Camp Contest

I Love Transit Camp 2017 will be held on October 19, 2017. One lucky class in grades 3 through 12 will win a behind the scenes look at TransLink's operations facilities, tour the bus and SkyTrain yards, and meet some of the key people (and the Transit Police dog!) that help TransLink move close to a half-a-million people a day and plan for the future.

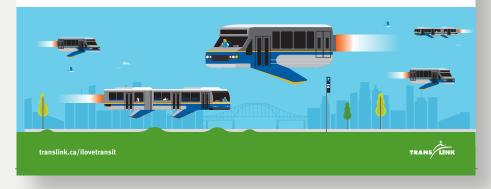
See full contest rules including eligibility restrictions and how to enter at translink.ca/ilovetransit



#### I Love Transit DayPass Contest

Enter to win up to 35 Compass Cards with a DayPass loaded for your class to use for your next field trip.

See full contest rules including eligibility restrictions and how to enter at translink.ca/ilovetransit



# Print Campaign

Direct Mail to Schools



# Print Campaign

Workshop Invitations – Poster and Direct Mail



# Transit 101

#### Workshop details:

translink.ca

Grades 6-8

We'll come speak to your students about:

- → Safety and etiquette on transit
- Tips for taking transit independently
  Compass Cards: where to buy, how to load and use
- Active and sustainable transportation options
- Transit tools and resources such as
  Trip Planner, Next Bus, Alerts and more!



How long 60 minutes

> Contact worksho

info@778.3



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- Safety and etiquette on transit
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#### Who is the workshop for?

Students from Grades 8-12

How long is the workshop? 60 minutes

Contact us for a FREE workshop today!



TRANS

Grades 8–12

translink.ca

### Transit Environment

LCD Screen



# I **TRANSIT**

# We'll be celebrating riders like you and all things transit

October 2-6, 2017

- Win prizes including a free monthly pass
- 🥊 Celebrate with us in person 👘
  - Share and read stories

Learn more at translink.ca/ilovetransit

TRANS LINK

## Out of Home Advertising

**Bus Operator Signs** 



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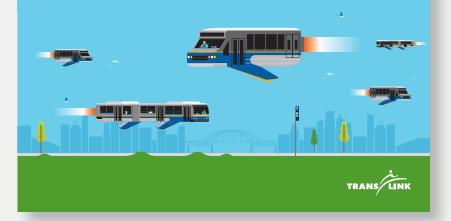
to transfer to SkyTrain/SeaBu

Transit Fares

# K-12 Students Ride the Bus FOR FREE October 2–6, 2017

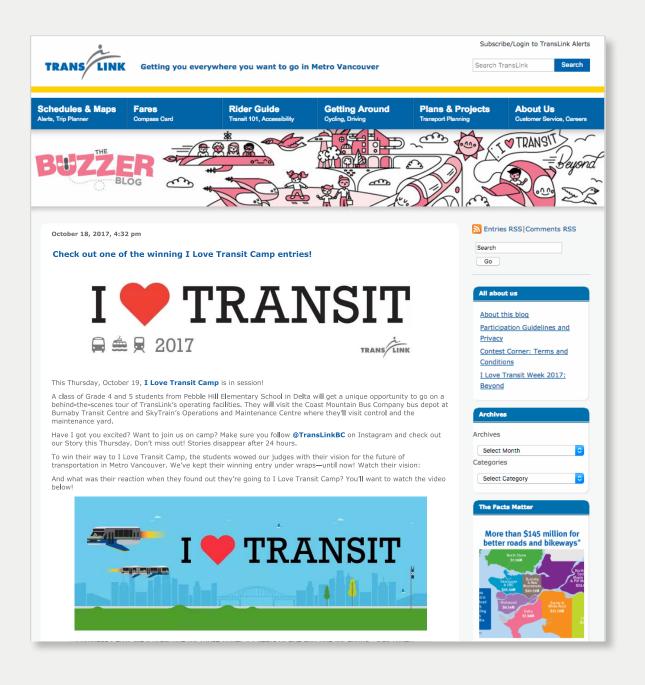
Learn about I Love Transit Week translink.ca/ilovetransit

Note: Regular fares apply to adults accompanying students on the system.

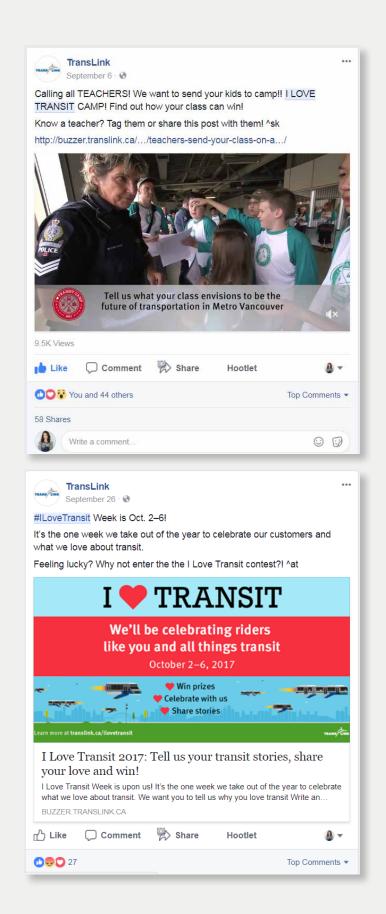




Buzzer Blog



Facebook



Facebook Video

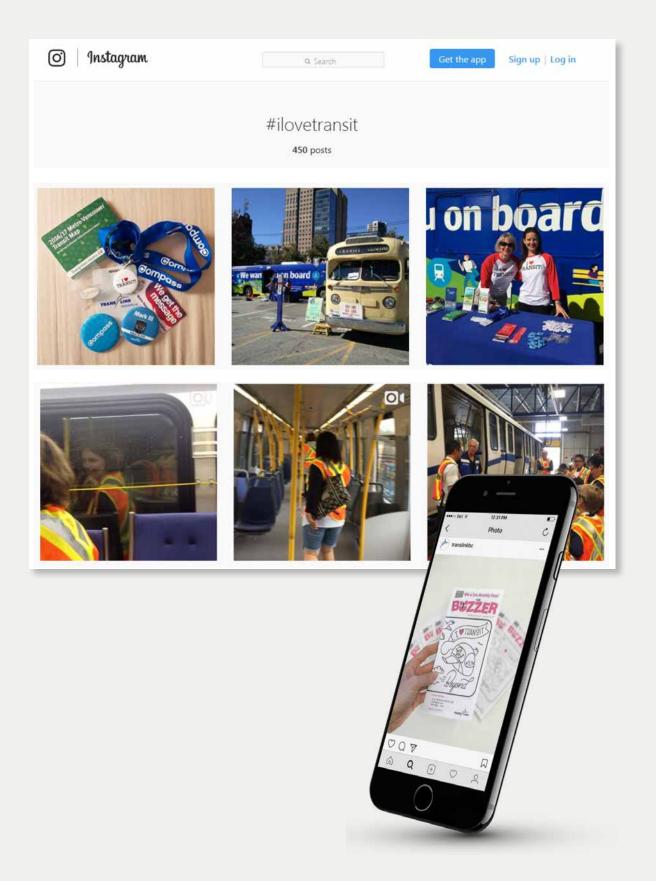


Ms. Melville's 4/5 Class Reacts to Winning I Love Transit Camp

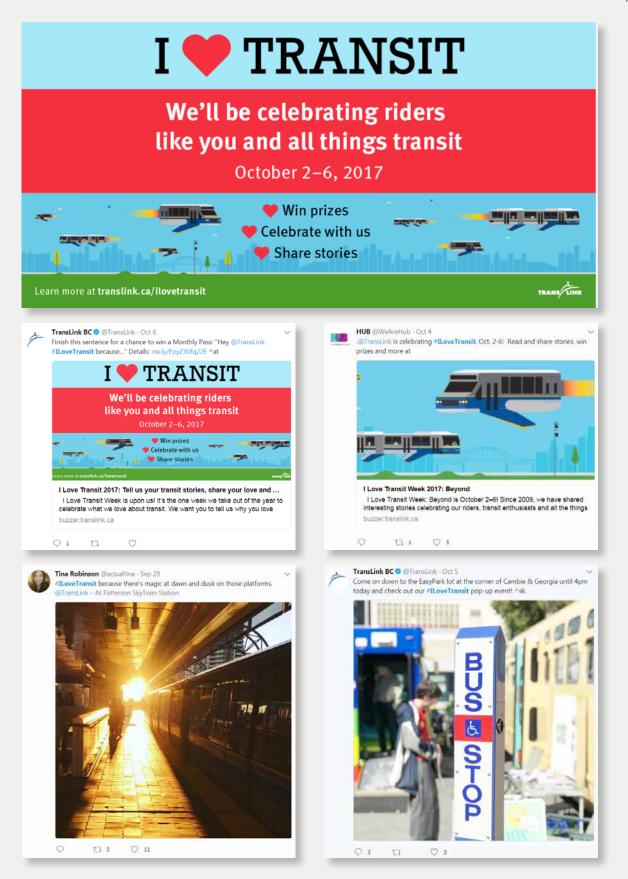


<u>All Sthe Stations – I Love Transit 2017</u>

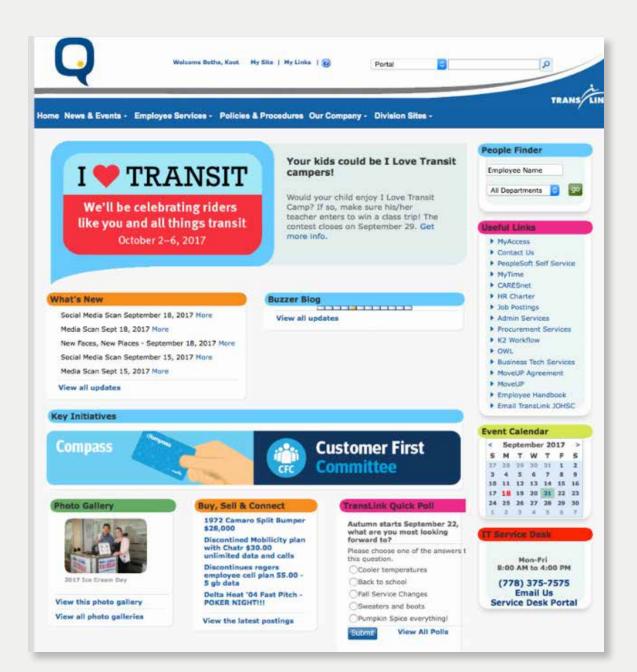
Instagram



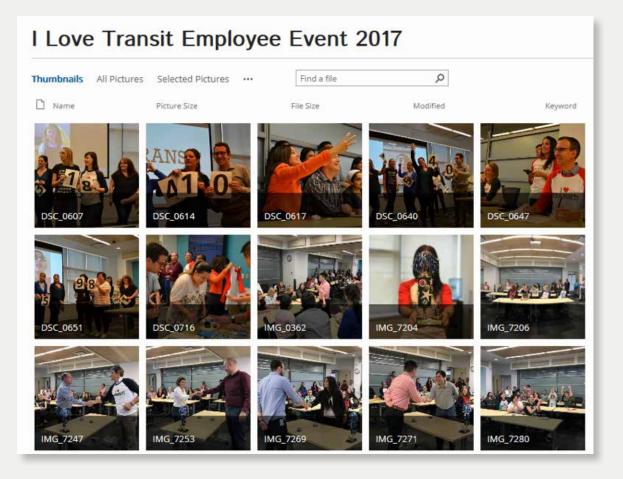
Twitter



Internal Communication



Internal Communication



Internet - Daily Hive



Transportation, News, Events

Kenneth Chan Sep 28. 2017 4:14 pm 🔥 5.266

## Free bus travel for kids in Metro Vancouver for one week in October

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Kids across Metro Vancouver can ride the bus for free during the first week of October.

From Monday, October 2 to Friday, October 6, TransLink is offering free rides on all buses for young children and teenagers from Kindergarten to Grade 12.



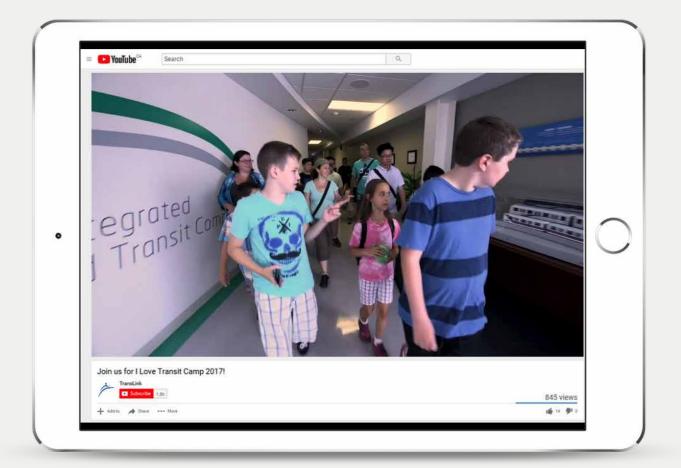


Trudeau interrupted by most Canadian protest ever in Vancouver



7 beautiful photos of last night's epic snowstorm in Whistler

You Tube Video



Join us for I Love Transit Camp 2017!

# **Promotional Materials**

I **• Transit Camp** T-shirt and Backpack



# **Promotional Materials**

I **••** Transit Badge and Buttons



# Thank You!



translink.ca